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Join our award winning **Business Engagement and Enterprise Team**



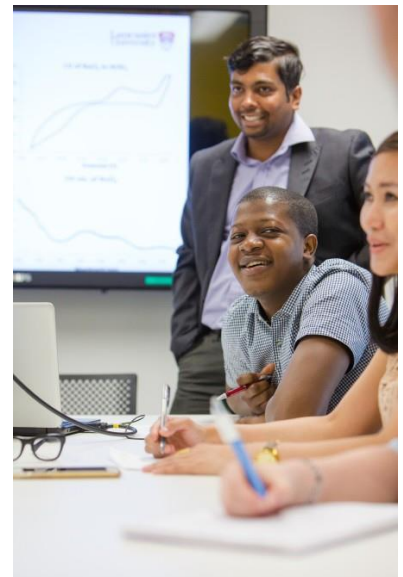


Executive Summary

Lancaster University is an internationally highly-ranked leader in the provision of inspiring teaching, research and business engagement and enterprise:

- Consistently ranked in the top 10 across all major UK University league tables
- In the top 1% of universities in the world
- Ranked top ten for interactions with small and medium enterprises
- Ranked the top UK institution for economic development and regeneration
- Created more than 4,000 jobs through working with more than 5,000 small and medium sized enterprises
- Delivered >£100M projects through two European Regional Development Fund (ERDF) programmes between 2000-2013
- Has bids worth c.£60M for new projects
- Boosted the economy by £15.8 for each ERDF pound received – almost double the national average of £8.7.
- Over £500m invested into campus since 2002
- A large, dynamic campus of over 12,000 students and 3,00 staff
- Over 4,000 students studying Lancaster degree programmes overseas in Ghana, India, Malaysia, Pakistan, Kazakhstan and Brazil
- Committed to developing and retaining the best staff through the 2020 People Strategy plan
- A network of over 130,000 alumni in 183 countries
- Pioneer of eco-friendly initiatives such as Green Lancaster, supported by staff and students alike
- A culturally diverse, innovative university with a strong academic background

The University has proved its commitment to world-class research, teaching and engagement by being consistently ranked highly in both national and global university league tables. In addition to these achievements, Lancaster continues to ensure high levels of support for both its staff and students, giving Lancaster University a strong, reliable reputation all round. Lancaster's recent staff survey also reaffirmed its position as an excellent employer both within the sector and the region.





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Business Engagement and Enterprise

Lancaster University is one of the UK's top 10 universities ranked in the top 1% globally and established as a world player in research, teaching and business engagement and enterprise. The University is now the leading UK higher education institution for economic development regeneration according to the 2014-15 Higher Education Business and Communities Interaction Survey.

The University is relentless in its quest to engage with, and develop, external businesses and organisations coupling such work to its core academic excellence. We have an international outlook, but also work closely with our partners nationally and across the Northwest of England. Our strong commitment to engaging with industry has helped thousands of northern businesses grow and cements the University's position as a key economic anchor institution for the Northern Powerhouse.

Our award-winning team has helped create more than 4,000 jobs through working with more than 5,000 small and medium sized enterprises (SMEs) over the last decade through collaborative research and consultancy, opening access to our world class facilities and equipment use, start up and IP development, student placements, professional education and training, organisational innovation and growth, community activities and providing access to our global networks.

Lancaster has a nationally leading reputation for our work with Small and Medium sized Enterprises as has been recognised in the publication of Sir Andrew Witty's report in 2013 '[Encouraging a British Invention Revolution](#)' identified Lancaster as a top ten university in terms of the number of interactions with SMEs. This is complimented by a range of strategic partnerships with globally leading corporate organisations and key public sector bodies.

Our experienced business partnerships staff have also won national awards, for example, the '[Outstanding Knowledge Exchange and Commercialisation Initiative](#)' category in The Impact Awards, backed by all seven UK research councils, and the 'Research and Development' category in the [Green Gown Awards](#), which recognise the most inspirational sustainability initiatives in higher education. This demonstrates that Lancaster's work with SMEs is recognised at the highest national levels.

We have been very successful in drawing down European and national economic regeneration funding to deliver innovation support and collaborative research infrastructure, drawing down over £100M funds between 2000-2013. An external review of Lancaster's ERDF projects revealed Lancaster boosted the economy by £15.8 for each pound received – almost double the national average of £8.7.

We have "exemplar business engagement facilities" according to Government in one of Europe's largest centres for environmental research [Lancaster Environment Centre](#), award winning facilities for digital businesses in [InfoLab21](#), and new facilities for the chemical-using and advanced manufacturing sector in our £11.3M technology facility [cTAP](#). The university is also about to begin the development of a new £41N Health Innovation Campus.

We are seeking new members to join our award winning team to work on £60M worth of new business collaboration projects covering a range of themes including low carbon, eco-innovation, student enterprise, digital health, life sciences, innovation, advanced manufacturing and engineering, data science, digital services, chemistry, leadership and development. Be part of a global top 1% university and help us innovate, inform and change practice and thinking worldwide.

Dion Williams, Director of Enterprise and Innovation





About The University

Global top 1% university [Lancaster University](#) is a world-class centre for teaching and research located on a beautiful campus in the Northwest of England. Lancaster is ranked top ten in the Guardian League table and is consistently highly placed in all major league tables.

The University boasts an [idyllic campus](#) that combines city, coast and countryside all into one. The campus setting conveys a tranquil ambience whilst offering such a range of facilities it can almost be called a small town in its own right. The main Bailrigg campus is home to a range of amenities, and even its own cultural hub including a theatre, art gallery and concert series.

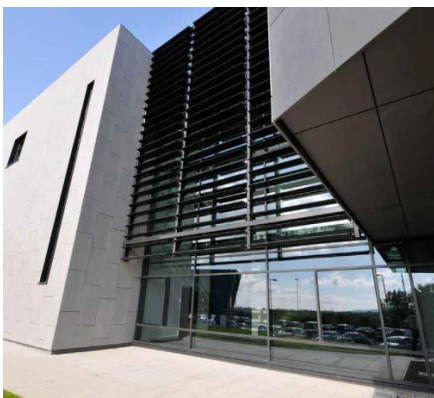
Lancaster University is organised into four main faculties, each of which comprises multiple departments, institutes and centres and has its own set of experienced staff to facilitate partnerships between business and enterprise. The four faculties are [Faculty of Arts and Social Sciences](#), the [Faculty of Science and Technology](#), the [Faculty of Health and Medicine](#) and [Lancaster University Management School](#). We have a highly successful [collegiate system](#), one of only a few UK universities to adopt this approach, forging a strong sense of loyalty and unity across campus.

As a leading research-led university, the university has over 12,000 students from over 100 countries studying at its UK campus and teaching and research partnerships across the globe, with a network of over [130,000 alumni](#) in 183 countries worldwide, around 4000 students registered at our overseas strategic partnerships in India, Kazakhstan, Brazil, Pakistan, Malaysia and Ghana.

The University provides excellent facilities for its 12,000 students and 3,000 staff, having invested over £450M in the campus to create new academic facilities, student social facilities and improved teaching spaces. The last five years have seen the creation of a new centre for the [Creative Arts](#), a brand new [Sports Centre](#), and a [state-of-the-art Engineering building](#). Work is underway on an extensive building redevelopment project for our [Department of Chemistry](#) that will provide custom-designed spaces for teaching and research.

The main campus lies 3 miles outside the [City of Lancaster](#) and is easily accessible via road, rail and bicycle. The city centre is just 15 minutes away by bus, and was recently ranked one of the top 10 most vibrant cities in the UK thanks to its arts scene and student population. The City of Lancaster also enjoys a long and diverse history dating as far back as 1193, and has a well-maintained iconic city centre and medieval castle.

For more information about the University, visit: www.lancaster.ac.uk/about-us





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Centre for Global Eco-Innovation

The Centre for Global Eco-Innovation is unique in its inter-disciplinary and cross-institutional approach, working across departments at Lancaster University including the Environment Centre, Computing and Communications, Engineering, Physics, Chemistry, Health & Medicine and the Lancaster University Management School. The Centre is located within the “exemplar business engagement facilities” of the Lancaster Environment Centre, one of Europe’s largest centres for environmental research. Established in 2012 as a multi-partner Centre led by Lancaster University, the Centre for Global Eco-Innovation demonstrated its value in just three years achieving research rated as world leading, over £4M inward investment, over 300 businesses engaged, over 120 new products and services with environmental benefits, over 260 jobs created and projected savings of 27,000 tonnes of greenhouse gas emissions, 46,000 tonnes of water, 19,000 tonnes of materials and 95,000 tonnes diverted from landfill.

The Centre for Global Eco-Innovation will now be running projects in Lancashire, Cheshire, Cumbria and Merseyside and working with the universities of Chester, Liverpool, Liverpool John Moores, Central Lancashire and Cumbria to support businesses with R&D leading to low carbon solutions and a better environment. The Centre is also involved in a series of initiatives with large UK national companies, RBS, Sainsbury’s and is developing international partnerships in West Africa.



In 2015 the Centre won the Green Gown Award for Research and Development as well as winning the Outstanding KEC Initiative category at the 2015 Impact Awards. The project team has also won a Lancaster University staff award for their contributions and achievements.



Further information about the Centre can be found at
www.globalecoinnovation.org





Strategic Plan

Our strategy is to become a university that is globally significant - a leader in higher education that provides the highest quality research and teaching, and engages locally and internationally on the issues and debates of the day and future. Driven by research, and stimulating learning, the globally significant university informs and changes practice and thinking worldwide.

Specifically, our strategy is to:

- Raise the profile and recognition of the University nationally and internationally
- Continue to grow the University's subject mix and portfolio
- Build on our existing subject strengths, seeking to place each of our departments in the top 100 in the world and/or the top 15 in the UK
- Explore new forms of strategic partnership, unconstrained by historical relationships and form of collaboration
- Build on our growing transnational activities and partnerships to develop a substantial international presence at a scale that provides the resources and activities to be considered globally significant
- Attract the best staff to work for Lancaster University, and within our international partnerships, to assist us in delivering our strategic priorities in research, teaching and engagement

Lancaster University has set itself the strategic goal of diversifying and increasing its research income to £45M per annum by 2020. This would cement the University's place among the country's top research intensive universities.

We are doing this from a position of strength having made real and conspicuous gains in the latest Research Excellence Framework where we stand 10th in terms of 4* outputs and 13th for the research environment. In the context of our 50th anniversary, we have invested in 150 new academic posts, and we have recently reviewed how we support research with a particular focus on winning external income.

www.lancaster.ac.uk/about-us/strategic-plan





Working at Lancaster University: Our People and Values

Lancaster's success depends on the talented, creative and committed people who work hard to make this University so special and distinctive. Our vision for the future is to be a sustainable and academically excellent institution recognised as one of the leading universities in the world.

The collegiate system is designed to encourage interaction between staff and students, leading to a greater sense of unity and feeling connected. It also provides the opportunity to build up interdisciplinary work and increase staff development potential.

Lancaster University's excellent reputation as a leading employer has attracted bright minds from all over the world. Its success on an international level is underpinned by the excellence of the professional services teams. This can be seen in the core values every member of staff aspires to: honesty, integrity, innovation, collaboration and partnership, service excellence, development of staff, and respect.

You will be joining a university which is amongst the best on any objective measure, but also modern, forward thinking, quick and nimble in adopting the latest developments in teaching, research, and business enterprise and engagement.

Lancaster University is committed to attracting, developing and retaining the best staff, to attracting and celebrating diversity, and recognising how all staff contribute to and enhance the overall success of the University. Our People Strategy 2020 clearly articulates that the core strength of our university is our people.

Benefits package for staff

Staff wellbeing, reward and recognition, is a high priority for the University and as such we offer an excellent benefits package to all staff, including:

- Competitive pay, pension and reward packages
- Family friendly policies including additional paid maternity and paternity leave, and leave for family emergencies
- Generous holiday entitlement with additional days at Christmas and Easter
- A tax efficient salary sacrifice scheme for a number of different facilities and amenities, including lease cars
- Opportunities for staff development with regular performance reviews
- Access to a free, confidential helpline through our Employee Assistance Programme (EAP)

For more information about any of the above, please visit: www.hr-jobs.lancs.ac.uk





Living in Lancaster

Lancaster is a historic city offering excellent restaurants, shopping, arts and culture amid stunning Georgian architecture and panoramic coastal views across Morecambe Bay, with the breath-taking scenery of the Lake District only half an hour away.

Lancaster itself is situated in the picturesque rural landscape of Northwest England. A magnificent twelfth century castle overlooks the city, and in the lush green space and woodland of Williamson Park the iconic Ashton Memorial gives superb views of the Lakeland fells across the sweeping Morecambe Bay coastline.

Lancaster's river, the Lune, runs along the edge of the neighbouring Forest of Bowland, an area of outstanding natural beauty, and meanders past many villages before flowing through the city and finding its way to the sea. One of the top ten most vibrant cities in the UK (the Experian Vibrancy Report), Lancaster is brimming with arts and culture. The city's arts venues often play host to major theatre and comedy tours, as well as independent productions, and film fans have the choice of an independent cinema, a multiplex, and even a cinema on the University campus.

With a number of galleries and museums located in the city, there's plenty for lovers of the arts to get their teeth into. There is an abundance of both traditional pubs and wine bars within Lancaster, situated along the banks of the canal, through the streets and even underneath the city in the castle's former wine cellars. Live music venues all over the city are home to guitar, electronic, folk, classical and jazz gigs.

The University's 'travel to' area stretches past Lancaster and Morecambe from the Lake District to Preston and east along the Lune valley, offering a range of housing from city centre to rural environments. Housing is varied from old townhouses to barn conversions and new build, and competitively priced.

Further information on the city of Lancaster can be found at www.visitlancashire.com/explore/lancaster
For candidates who are relocating to Lancaster further information on the local areas can be found at www.lancaster.ac.uk/hr/recruitment/files/relocate





Terms and Conditions

Pension

This role offers the role holder the opportunity to join the Local Government Pension Scheme (LGPS)

Relocation

We offer relocation allowances for staff (grade six and above) who have to move to join us, and have engaged the services of a relocation partner (HCR Ltd) to assist with international relocations.

Flexible Benefits

All staff are eligible to participate in the University's sector leading flexible benefits scheme. The scheme provides staff with the opportunity to purchase benefits at discounted rates and also to take advantage of tax and national insurance savings on the benefits chosen.

Further information can be found at www.lancaster.ac.uk/hr/total-reward/benefits

Funding

This post is offered subject to confirmation of European Regional Development Funding.

Appointment Process

Applications should be made online at www.hr-jobs.lancs.ac.uk

Further information and informal enquiries to Sarah Mills, Operations Manager, Office Line: +44 (0)1524 510421

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